Professional Practice: A Guide To Turning Designs Into Buildings
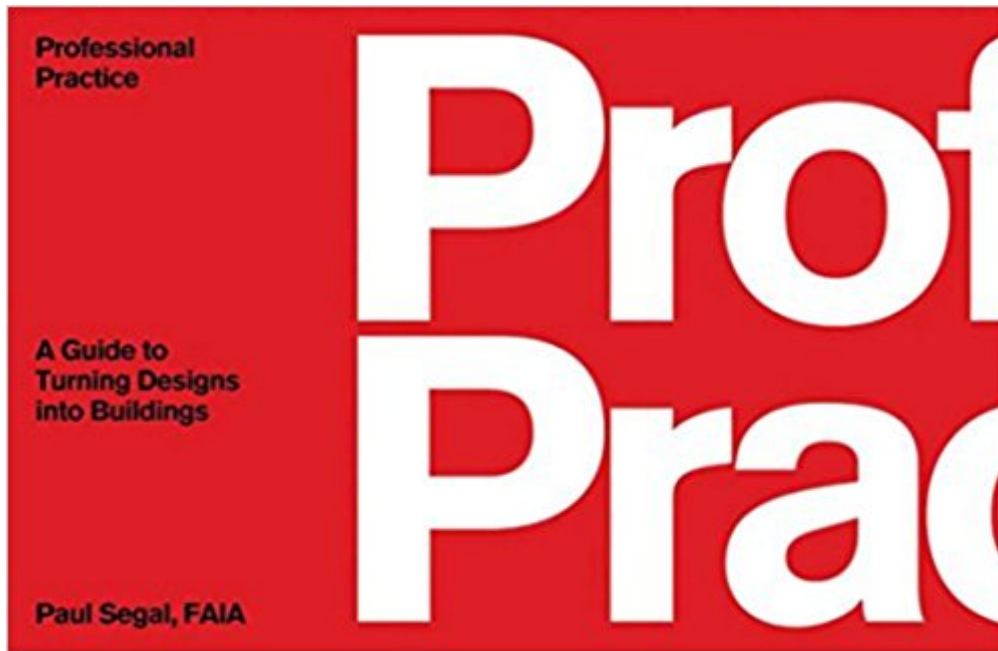
Professional Practice

A Guide to Turning Designs into Buildings

Paul Segal, FAIA

Synopsis

What you need to know to protect your designs and get them built as you envision them; how to get and keep clients and become their trusted advisor and professionalâ•every architect needs the answers in this concise, thorough, and readable guide.Who are the parties in architecture, engineering, and construction?How do you market architectural services (get the project)?What are the basic project delivery methods?What are the forms of owner/architect and owner/contractor agreements and what services do they cover?How should you charge for your services?How do you set up an office?What insurance, legal, and accounting issues must you consider?What is project management and who should do it?What are zoning and building codes about?

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Customer Reviews

This book was very helpful for understanding many of the legal issues which an aspiring architect will encounter. The little stories and anecdotes make the life lessons more palatable and therefore more memorable.Some parts of the book may have an unrealistic bias in the direction of the architect. For example he states clearly that each change order needs the signature of the client, the contractor and the architect. Then, the "Architect's Handbook of Professional Practice" will tell you that often the client will be unwilling or unresponsive to these changes and it may become the only option to document change orders so as to make certain a solid paper trail remains in place.He says when you go to sleep with dogs, you wake up with fleas. He is stating that if you do business with less than terrific clients you may run into trouble. Sadly however some younger or less experienced professionals will not have our pick of the litter with our clients, and therefore may have

to get our hands a little dirty from time to time.He implies that each form, document, request etc be on a physical piece of paper. In the twenty first century this should all be done electronically. While this may seem like a small matter, it is my opinion that this way of thinking typifies the attitudes and behaviors which are holding architects back and allowing ground to be lost to engineers and "project managers"He talks about Howard Roark, the protagonist of the classic Ayn Rand Novel "The Fountainhead" as a poor model for architect. I agree that we have to be willing to make some sacrifices and work to make our clients happy. Yet he is dismissive of any practice remotely unfavorable the architect such as GMP cost structures for architects' fees.

Professional Practice: A Guide to Turning Designs into Buildings Round Buildings, Square Buildings, and Buildings that Wiggle Like a Fish Many Many Many Gods of Hinduism: Turning believers into non-believers and non-believers into believers Permission Marketing: Turning Strangers into Friends and Friends into Customers The Wizard of Ads: Turning Words into Magic and Dreamers into Millionaires Tropical Insects: 50 Incredible Insect and Beautiful Butterflies Designs to Raise up Your Creativity (butterflies and flowers, insect designs, butterfly designs) Colorful Cities: Fun and Fanciful Buildings and Urban Designs (Coloring Books for Grownups) (Volume 8) Selling Art Online: The Creative Guide to Turning Your Artistic Work into Cash In-laws, Outlaws, and Granny Flats: Your Guide to Turning One House into Two Homes The Professor Is In: The Essential Guide To Turning Your Ph.D. Into a Job The Professor Is In: The Essential Guide to Turning Your PhD into a Job Selling Art Online: The Creative Guide to Turning Your Artistic Work into Cash - Second Edition Fashion 2.0: Blogging Your Way to the Front Row: The Insider's Guide to Turning Your Fashion Blog into a Profitable Business and Launching a New Career The Franchise Survival Guide: Real-World Solutions for Turning Your Investment into a Money-Making Business Start It Up: The Complete Teen Business Guide to Turning Your Passions into Pay 2016 ICD-10-CM Physician Professional Edition (Spiral bound), 2015 HCPCS Professional Edition and AMA 2015 CPT Professional Edition Package, 1e 2016 ICD-10-CM Physician Professional Edition (Spiral bound), 2016 HCPCS Professional Edition and AMA 2016 CPT Professional Edition Package, 1e 2013 ICD-9-CM for Hospitals, Volumes 1, 2, and 3 Professional Edition (Spiral bound), 2013 HCPCS Level II Professional Edition and 2013 CPT Professional Edition Package, 1e CPT 2014 Professional Edition (Current Procedural Terminology, Professional Ed. (Spiral)) (Cpt / Current Procedural Terminology (Professional Edition)) CPT 2010 Professional Edition (Current Procedural Terminology, Professional Ed. (Spiral)) (Current Procedural Terminology (CPT) Professional)